IN THE UNITED STATES DISTRICT COURT FOR THE MIDDLE DISTRICT OF FLORIDA ORLANDO DIVISION

SONATE CORPORATION, d/b/a Vegadelphia Foods,

Plaintiff.

٧.

DUNKIN' BRANDS GROUP, INC., a Massachusetts Corporation, DUNKIN' BRANDS, INC., a Delaware Corporation, and BEYOND MEAT, INC., a Delaware Corporation,

Defendant.

Case No. 6:22-cv-0812-WWB-EJK

DEMAND FOR A JURY TRIAL

TRADEMARK INFRINGEMENT FIRST AMENDED COMPLAINT FOR INJUNCTIVE AND OTHER RELIEF

Plaintiff Sonate Corporation, d/b/a Vegadelphia Foods ("Sonate" or "Vegadelphia"), by its undersigned counsel, complains and alleges against Defendants Dunkin' Brands Group, Inc., Dunkin' Brands, Inc. (collectively "Dunkin'") and Beyond Meat, Inc. ("Beyond") (together, "Defendants") as follows:

NATURE OF THE CASE

1. This action arises from Dunkin' and Beyond's collaboration in blatant copying of Vegadelphia's slogan WHERE GREAT TASTE IS PLANT-BASED (the "WHERE GREAT TASTE IS PLANT-BASED® Mark"), which Vegadelphia continuously used since 2013. Dunkin' and Beyond knew about this federally-registered trademark on information and belief when they adopted the indistinguishable GREAT TASTE, PLANT-BASED slogan for a celebrity-laden national advertising campaign supporting their Beyond Sausage meat substitute menu item. The result of Dunkin' and Beyond's illegal campaign was impressive and immediate: A profitable shift of Dunkin's marketplace

positioning, expansion of its nationwide overall sales, increase in customer purchases per visit, growth of Beyond's base of repeat customers, and improvement of Dunkin's share price, greatly enhancing the goodwill of both companies.

- 2. Plaintiff's savory Vegadelphia meat alternatives were available at delis and fast food restaurants for many years prior to Dunkin' and Beyond's launch. This includes fast food restaurants such as the 40-location Meson Sandwiches, traditional restaurants, pizza shops, and the like, selling menu items built around savory Vegadelphia meat alternatives perfected by Plaintiff's family company whose legacy traces its roots back generations.
- 3. Within the last few years, alternative "meatless meat" products became truly mainstream, driven in part by increasing consumer focus on health and sustainability. Massive fast food companies finally dove in. For example, in early 2019, Burger King announced a meatless Whopper in partnership with Beyond competitor, Impossible Foods.
- 4. Riding the wave, Dunkin' and Beyond collaborated in 2019 to launch a Dunkin Beyond Sausage sandwich, with its meat substitute sausage patty supplied by Beyond and competing directly with the Vegadelphia meat alternatives. Although a new product offering that should have had fresh marketing, Dunkin' and Beyond chose to instead promote, together and individually, their collaboration under Plaintiff's alreadyestablished slogan.
- 5. Starting October 2019, the Beyond Sausage and Dunkin' advertising campaign was built around the essentially identical "GREAT TASTE, PLANT-BASED" slogan. Dunkin' and Beyond's co-branded GREAT TASTE, PLANT-BASED advertising

and promotional campaign flooded virtually every medium, including television and online celebrity ads featuring Snoop Dogg.

6. Not only was the "GREAT TASTE PLANT-BASED" slogan an imitation of Vegadelphia's trademark, but Dunkin' and Beyond's co-developed and co-branded campaign used placement and imagery in their branding that is nearly identical to Vegadelphia's own branding. The overlap in font style, stacked text, and even sunray background imagery, is beyond coincidence:





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7. Dunkin' and Beyond's co-branded "GREAT TASTE PLANT-BASED" products and branding were rolled out to all of Dunkin's 9,000 U.S. restaurant locations as Defendants made prolific use of their infringing slogan to advertise and drive sales of alternative meat and other products. For example, Dunkin' and Beyond's nationwide launch included a November 2019 national commercial featuring Snoop Dogg, introducing him in a Dunkin' store setting as he hands a sandwich to a customer from the register with a voice-over: "You want that Plant-Based Great Taste fresh out of the oven?" The screen then flashes to a white background with a sandwich in the middle and "Great Taste Plant Based" zooms in from both sides in the largest and most prominent text. The infringing slogan was demonstrably one of the most central components of Dunkin' and Beyond's collaborative promotional efforts, if not the single most important component.

- 8. Between at least three different commercials featuring the "GREAT TASTE PLANT-BASED" slogan, advertisement tracking data indicates that Dunkin' and Beyond spent approximately \$10 million to enjoy more than 1 billion aggregate viewer impressions enough for nearly every man, women, and child in the United States to see the commercials three times, or to flood a smaller group of viewers far more than three times apiece.
- 9. A conservative estimate of revenue from the Beyond Sausage sandwiches sold in connection with the infringing "GREAT TASTE PLANT-BASED" slogan exceeds \$135 million over the course of just the initial six months of sales, with the products enjoying a combined estimated 60% profit margin. Of course, these sales do not account for additional purchases made by customers drawn into Dunkin' stores by "GREAT TASTE PLANT-BASED" advertising, valuable access to a broader audience, and ultimately improving the intrinsics supporting a higher acquisition price when Dunkin' was acquired in 2020. Expanded access was particularly timely given Dunkin's early 2019 rebranding that replaced "Dunkin' Donuts" with the single-word name "Dunkin', allowing the brand more flexibility to expand its reach. Beyond likewise grew its market share and position as a mainstream meat alternative supplier.
- 10. Dunkin' and Beyond expanded their reach under the infringing "GREAT TASTE PLANT-BASED" slogan with actual and constructive knowledge of Vegadelphia's prior registered trademark rights on the same mark for the same substitute meat goods. And, they did so even though this put them in direct competition with the Vegadelphia products, including Vegadelphia's competing sales at restaurants such as the popular coffee and sandwich chain, El Meson Restaurants. Dunkin' and Beyond's knowing and

willful disregard of Vegadelphia's prior registered trademark rights for the exact infringing goods makes this both a classic exceptional case of infringement and what the Lanham Act deems to be counterfeiting.

11. Vegadelphia is therefore entitled to recover all or some of: Vegadelphia's damages, a reasonable royalty on infringing sales, an equitable portion of the infringers' profits, statutory damages, punitive damages under state law, attorneys' fees and costs.

PARTIES

- 12. Plaintiff Sonate Corporation is a corporation organized under the laws of the State of Pennsylvania, with its principal place of business at 702 N 3rd Street, PMB 303, Philadelphia, PA 19123.
- 13. Defendant Dunkin' Brands, Inc. is a corporation organized and existing under the laws of the State of Delaware, with its principal place of business on information and belief located at 130 Royall Street, Canton, Massachusetts 02021, and on information and belief both registered to do business in Florida and doing business here at all relevant times. Dunkin' Brands, Inc. is the Dunkin' entity responsible for creating and executing, in conjunction with Defendant Beyond, the infringing Dunkin' "GREAT TASTE PLANT-BASED" campaign in-store at Dunkin' locations, on national television, and on national online channels described herein.
- 14. Defendant Dunkin' Brands Group, Inc. is a corporation organized and existing under the laws of the State of Massachusetts, with its principal place of business on information and belief located at 130 Royall Street, Canton, Massachusetts 02021. Dunkin' Brands Group, Inc. employs the executive and management-level team that directly participated in strategy development and held ultimate approval authority over the

infringing acts described herein performed by or for the benefit of Defendant Dunkin' Brands, Inc.

- 15. On information and belief, Dunkin' Brands, Inc. is the operating entity for the Dunkin' business and wholly-owned subsidiary of the formerly-NASDAQ listed holding company Dunkin' Brands Group, Inc., which public company was sold for approximately \$11 billion to Inspire Brands, Inc. on or around December 2020, resulting in its delisting from NASDAQ.
- 16. Defendant Beyond Meat, Inc. is a Delaware corporation with its principal executive offices located on information and belief at 119 Standard Street, El Segundo, California 90245.
- 17. At all times mentioned herein, on information and belief, defendants, and each of them, were an agent, representative, and/or alter ego of its co-defendants, or otherwise acting on behalf of each and every remaining defendant and, in doing the things hereinafter alleged, were acting within the course and scope of their authorities as an agent, representative, and/or alter ego of its co-defendants, with the full knowledge, permission and consent of each and every remaining defendant.

JURISDICTION AND VENUE

- 18. This action arises under the federal trademark statute, 15 U.S.C. § 1051 *et seq.*, and under state law, including the statutory and common law of the State of Florida.
- 19. This Court has subject matter jurisdiction over the federal trademark infringement claims pursuant to 15 U.S.C. § 1121 and 28 U.S.C. §§ 1331, 1338, and 1367. This Court has subject matter jurisdiction over the related state law claims pursuant to 28 U.S.C. §§ 1338 and 1367.

- 20. This Court also has diversity jurisdiction under 28 U.S.C. § 1332 as the parties are completely diverse citizens of different states and the amount in controversy exceeds \$75,000, exclusive of interests and costs.
- 21. This Court has general personal jurisdiction over Dunkin', which is doing continuous and systematic business in the State of Florida. Dunkin' owns, operates and/or controls 50 (on information and belief) restaurant locations in the City of Orlando, 888 (on information and belief) locations in the State of Florida, and thousands more throughout the United States. On information and belief, Orlando is in the list of top 10 cities for number of Dunkin' locations, while Florida is in the top three states, as Dunkin' has consistently targeted both Orlando and Florida for the opportunities and consumers located in Florida. Dunkin' has caused its products and/or services to be advertised, promoted, and sold in this judicial district.
- 22. This Court has specific personal jurisdiction over Dunkin' because the claims asserted in this Complaint also arise out of Dunkin's contacts with this judicial district selling infringing goods that are at issue in the Complaint; and, as a result, Dunkin' has caused tortious injury to Vegadelphia in this judicial district. More specifically, all of Dunkin's U.S. locations, including those in Florida, offered Beyond's meat substitute products at issue in this case. The "GREAT TASTE PLANT-BASED" branding was used in-store at Dunkin' in Orlando, including on employee t-shirts together with Beyond branding, as well as through local Florida marketing channels directed at driving Florida sales. Vegadelphia has felt direct harm caused by Dunkin' in Florida, in particular, including because of Vegadelphia's strong client and consumer presence in Florida.
 - 23. This Court has general personal jurisdiction over Beyond, which is doing

continuous and systematic business in the State of Florida. Beyond offers its substitute meat products at grocery and restaurant locations in the City of Orlando, the State of Florida, and throughout the United States. Beyond has caused its products and/or services to be advertised, promoted, and sold in this judicial district.

- 24. This Court has specific personal jurisdiction over Beyond because the claims asserted in this Complaint also arise out of Beyond's contacts with this judicial district where, in association with Dunkin', Beyond has been distributing infringing goods that are at issue in the Complaint, including on information and belief shipping goods to Dunkin' in Florida that it knew would be sold through the infringing "GREAT TASTE PLANT-BASED" campaign; and, as a result, Beyond has caused tortious injury to Vegadelphia in this judicial district. More specifically, each of Dunkin's U.S. locations, including those in Florida, offered Beyond's meat substitute products at issue in this case. The "GREAT TASTE PLANT-BASED" branding was used in-store at Dunkin' in Orlando, including on employee t-shirts together with Beyond branding. Vegadelphia has felt direct harm caused by Beyond in Florida, in particular, including because of Vegadelphia's strong client and consumer presence in Florida, and Beyond intended to and did profit in Florida from additional repeat customers of its Beyond patties as a result.
- 25. Further, this Court has jurisdiction over each of Dunkin' and Beyond under Florida's long-arm statutes and due process. Under Fla. Stat. 48.193(2), each of Dunkin' and Beyond have substantial and not isolated activity within this state, including continuous and systematic general business with Florida. This activity for each of Dunkin' and Beyond is extensive and pervasive, in that a significant portion of the their business operations or revenue are derived from established commercial relationships in the state.

Further, Dunkin Brands, Inc. is registered to do business in Florida with a local registered agent for service of process. In addition, directly or through their agents, under Fla. Stat. 48.193(1), under subsection (a)(1) Dunkin' and Beyond carried on a business or business venture in Florida with hundreds of Dunkin' locations in this state, and pursuant to subsection (1)(a)(6), Dunkin' and Beyond worked together and collectively created the infringing "GREAT TASTE PLANT-BASED" at-store campaign materials and directed these materials into the State of Florida which were then used at Dunkin' and Beyond's direction, and for each of their benefit, by the Dunkin' stores in Florida in the ordinary course of commerce, trade, or use to make the infringing sales of the Beyond Sausage sandwiches, and Dunkin' and Beyond individually and collectively thereby engaged in solicitation of said sales within this state.

26. Venue is proper in this district pursuant to 28 U.S.C. § 1391(b) and (c) because Dunkin' and Beyond have extensive contacts with and conduct business within the State of Florida and this judicial district; Dunkin' and Beyond have caused products and/or services to be advertised, promoted, and sold in this judicial district; the claims asserted in this Complaint arise out of Dunkin' and Beyond's contacts with this judicial district; the harm to Vegadelphia was substantially felt in this district; and Dunkin' and Beyond have caused tortious injury to Vegadelphia in this judicial district.

FACTUAL BACKGROUND

Vegadelphia's Business and the WHERE GREAT TASTE IS PLANT-BASED Marks

- 27. Vegadelphia was founded in 2004 in Philadelphia, Pennsylvania, and is run by two brothers, whose family has been in the food industry for generations.
 - 28. Vegadelphia manufactures and sells high quality food products made from

plants. Vegadelphia products not only appeals to vegans and vegetarians, but to anyone looking for plant-based food options without sacrificing look or taste.

- 29. Since its launch, Vegadelphia has been providing vegan food products for food service providers or retail operators looking to bring in new customers, increase business and keep customers satisfied.
- 30. As a result, over the years, Vegadelphia has grown into a multi-state business known for its dedication to quality. The VEGADELPHIA brand sells veggie-lean beef and veggie-lean chicken ("The Perfect Ingredient®"), and has also sold vegan, crabfree crab cakes.
- 31. In 2013, Vegadelphia adopted a powerful slogan: WHERE GREAT TASTE IS PLANT-BASED. By March 2014, Vegadelphia had placed the mark on all Vegadelphia's key packaging and marketing. Vegadelphia has been continuously and exclusively using the WHERE GREAT TASTE IS PLANT-BASED® Mark in commerce in association with its substitute meat products since that time.
- 32. On March 10, 2015, the United States Patent and Trademark Office ("USPTO") issued to Vegadelphia U.S. Trademark Registration No. 4,698,499 for the WHERE GREAT TASTE IS PLANT-BASED® Mark in connection with "meat substitute and poultry substitute" goods along with seafood substitute goods and retail and wholesale food services. A true and correct copy of this registration and is attached as **Exhibit A** and a true and correct copy of the USPTO's online Trademark Electronic Search System (TESS) printout for this registration is attached as **Exhibit B**, with both being incorporated herein by reference.
 - 33. The WHERE GREAT TASTE IS PLANT-BASED® Mark is an incontestable

mark. On March 11, 2020, Vegadelphia renewed the registration for its WHERE GREAT TASTE IS PLANT-BASED® Mark, submitting Section 8 and 15 declarations of use and incontestability. In keeping its registrations up to date, Vegadelphia's renewal filing appropriately cancelled the registration only as to extraneous goods and services – namely, seafood substitute and retail and wholesale food services.

- 34. Vegadelphia is the owner of all right, title and interest in, including the right to enforce, the WHERE GREAT TASTE IS PLANT-BASED® Mark for meat substitute and poultry substitute goods.
- 35. Vegadelphia's registration of the WHERE GREAT TASTE IS PLANT-BASED® Mark on the Principal Register maintained by the USPTO is constructive notice to Defendants and others of Vegadelphia's claim of ownership thereof pursuant to 15 U.S.C. § 1072. On information and belief, Beyond engaged in a pre-launch search process that disclosed this mark prior to the nationwide launch of the infringing campaign, but still adopted and launched the infringement.
- 36. Registration No. 4,698,499 for the WHERE GREAT TASTE IS PLANT-BASED® Mark is incontestable. It meets the provisions of 15 U.S.C. § 1065 as Vegadelphia has filed a Declaration of Incontestability signed by Vegadelphia that it has made continuous use of the WHERE GREAT TASTE IS PLANT-BASED® Mark for five years after initial registration on March 10, 2015.
- 37. The incontestable status of the registration for the WHERE GREAT TASTE IS PLANT-BASED® Mark means the mark is presumptively distinctive and is conclusive evidence of the following: the validity of the registered WHERE GREAT TASTE IS PLANT-BASED® Mark; Vegadelphia's ownership of the WHERE GREAT TASTE IS

PLANT-BASED[®] Mark; and Vegadelphia's exclusive right to use the WHERE GREAT TASTE IS PLANT-BASED[®] Mark with the services in Registration No. 4,698,499.

- 38. The WHERE GREAT TASTE IS PLANT-BASED® Mark is inherently distinctive, and further has acquired distinctiveness at least through substantially exclusive and continuous use of the mark in commerce in the United States for more than five years.
- 39. Vegadelphia also owns common law rights to the WHERE GREAT TASTE IS PLANT-BASED® Mark based on the continuous and extensive bona fide use by Vegadelphia in interstate commerce in the United States to promote its goods and services over the past at least eight years.
- 40. Since adoption, the WHERE GREAT TASTE IS PLANT-BASED® Mark has been consistently used on Vegadelphia packaging and marketing, both with and without stylization, for example:







- 41. Vegadelphia's redistributor has sold and/or currently sells products in association with the WHERE GREAT TASTE IS PLANT-BASED® Mark to distributors in Florida, Puerto Rico, Pennsylvania, New York, New Jersey, and other states.
- 42. Vegadelphia has also maintained a national fast-food account with Meson Sandwiches, a fast-food restaurant with approximately 40 locations across Florida and Puerto Rico, Puerto Rico's largest restaurant chain, and which enjoys annual sales near \$100 million and includes three locations in Florida and two specifically in Orlando.
- 43. Similarly, Vegadelphia held placement in the deli of the entire mid-Atlantic region of Whole Foods in 2014-2016 through direct distribution of goods associated with the WHERE GREAT TASTE IS PLANT-BASED® Mark, including at least three-dozen stores.
- 44. Vegadelphia sells its meat substitute products at wholesale in 40-pack boxes of clear-wrapped 4-ounce meat alternatives. They are then sold in a store's food service section. The distributors are given 2-page product brochures both for retailer sales and for use at retail, and to provide product information to be re-used in food service marketing prepared by the retailer. The WHERE GREAT TASTE IS PLANT-BASED® Mark is called out prominently.





- 45. Vegadelphia has devoted substantial time, effort, and resources to the development and promotion of the WHERE GREAT TASTE IS PLANT-BASED® Mark and the goods offered thereunder. As a result of Vegadelphia's efforts, a significant number of the consuming public as well as restaurant and deli distributors have come to recognize and rely upon the WHERE GREAT TASTE IS PLANT-BASED® Mark as a source-indicator and an indication of the high quality and goodwill associated with Vegadelphia's meat substitute products.
- 46. The WHERE GREAT TASTE IS PLANT-BASED® Mark is an indicator of source and quality of the goods that Vegadelphia provides throughout the country, and it enjoys a high degree of consumer recognition.

<u>Dunkin' and Beyond's Unauthorized Use Of Vegadelphia's</u> WHERE GREAT TASTE IS PLANT-BASED® Marks

47. In or about December 2019, Vegadelphia discovered that Dunkin' entered into a strategic partnership with Beyond pursuant to which Dunkin' would sell Beyond-

branded imitation meat products at Dunkin' retail locations throughout the United States.

- 48. In order to promote that partnership, Dunkin and Beyond collaborated to develop a cohesive, co-branded advertising campaign centered around the slogan "GREAT TASTE PLANT-BASED" displayed alongside Dunkin' and Beyond's respective trademarks with their express consent and authorization.
- 49. In Summer 2019, the Beyond Sausage Sandwich was launched in Dunkin's New York stores. They were so successful that a nationwide launch to all 9,000 Dunkin' stores took place on October 21, 2019.
- 50. The nationwide launch included a November 2019 Snoop Dogg national commercial, with a voice-over introducing him in a Dunkin' store setting. Snoop Dogg's first line as he hands a sandwich to a customer from the register was, "You want that Plant-Based Great Taste fresh out of the oven?" The screen then flashes to a white background with a sandwich in the middle and "Great Taste Plant Based" zooms in from both sides in the largest and most prominent text.

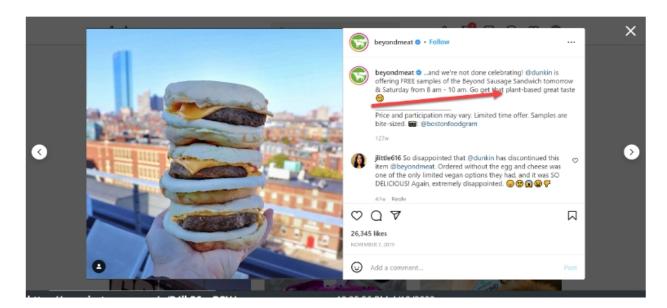




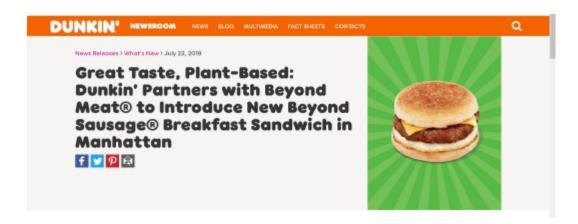
51. Dunkin', Beyond, and Snoop Dogg himself promoted their collaboration and "GREAT TASTE PLANT-BASED" widely on social media:

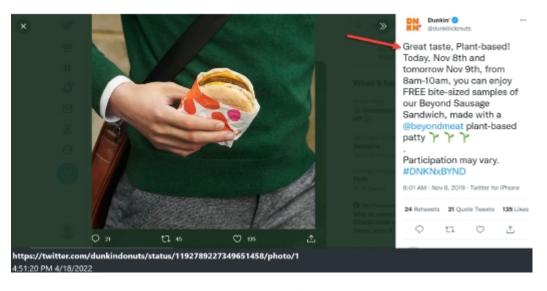


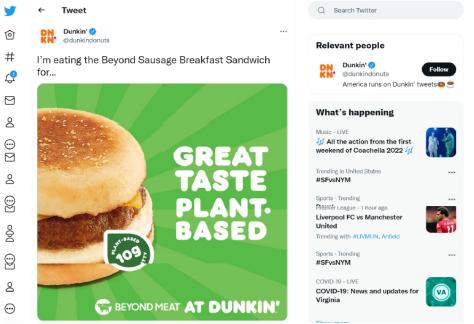


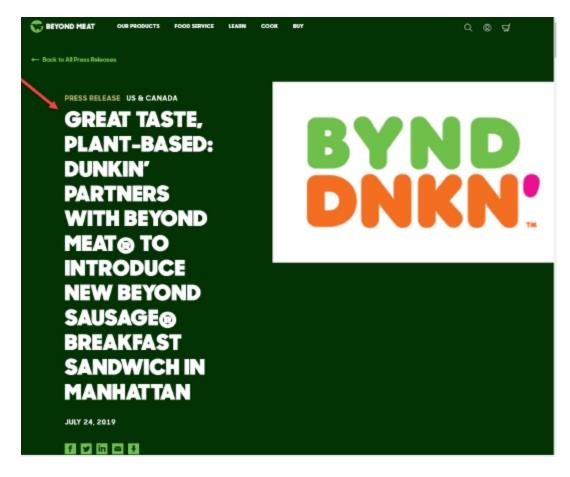


- 52. Between at least three different commercials featuring the "GREAT TASTE PLANT-BASED" slogan, advertisement tracking data indicates that Dunkin' and Beyond spent approximately \$10 million to enjoy more than 1 billion aggregate viewer impressions enough for nearly every man, women, and child in the United States to see the commercials three times, or to flood a smaller group of viewers far more than three times apiece.
- 53. Without a doubt, the infringing slogan was one of the most central components of Dunkin' and Beyond's joint promotional efforts, if not the single most important component. As a part of their "GREAT TASTE PLANT-BASED" campaign, Dunkin' and Beyond's use of the infringing trademark was featured prominently on cobranded store signage, marketing material and promotional material such as t-shirts, on the Dunkin' app, on the Dunkin' website, and in ads on social media, to name just a few examples, including the below:















GREAT TASTE, PLANT-BASED!

The Beyond Sausage® Sandwich is made with egg, cheese & a plant-based patty.

CUSTOMIZATION & NUTRITION









54. An online sweep of customer pictures also identified examples of in-store use of "GREAT TASTE PLANT-BASED" nationwide, in Hawaii, Los Angeles and New York in late 2019:



Hawaii



Hawaii



Los Angeles



New York

The Likelihood of Confusion Between the Parties' Trademarks

- 55. Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark is a strong trademark. It is inherently distinctive for the substitute meat products sold thereunder and was granted a federal trademark registration without requirement that any portion of the mark be disclaimed as unprotectable.
- 56. Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark is also incontestable as a matter of law, which enhances the strength of the mark as it is presumed to be at least descriptive with secondary meaning and therefore strong.
- 57. Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark is further strengthened by Vegadelphia's substantially exclusive use of the mark, as shown at least by the absence of other such marks from the Trademark Register. (In fact, it appears the only other mark even applied for on the principal or supplemental register is Beyond's variation on a theme PLANT-BASED, GREAT TASTE which (even with using flipped phrasing) was still rejected by the USPTO based on its likelihood of confusion with Vegadelphia's registered trademark, and ultimately that March 2020 application was abandoned by Beyond.
- 58. Vegadelphia has also enjoyed significant commercial success from sale of products in association with the WHERE GREAT TASTE IS PLANT-BASED® Mark, including major deals for grocery and retail distribution.
- 59. Dunkin' and Beyond's use of "GREAT TASTE PLANT-BASED" is virtually identical to Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark. The entirety of Dunkin' and Beyond's slogan is comprised of prominent words in Vegadelphia's WHERE **GREAT TASTE** IS **PLANT-BASED®** Mark in the same order.
 - 60. The marketing elements used by the parties share an overwhelming and

striking similarity. Dunkin' and Beyond's use of "GREAT TASTE PLANT-BASED" appears visually in a hyphenated, stacked word formation in a font style and green color scheme that is nearly identical to the word orientation, color and font style used by Vegadelphia in connection with its WHERE GREAT TASTE IS PLANT-BASED® Mark, even including a sunray background design in promotional material which is nearly identical to the sunray design used by Vegadelphia:





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- 61. The parties' goods sold in association with their respective marks are identical. They are both meat substitutes and are products of the kind that the public could certainly attribute to or licensed from a single source.
- The parties' channels of trade and customers are identical or highly similar. The parties' end consumer market for meat substitutes includes vegans and vegetarians, a very specific overlapping group of customers, but also more broadly to anyone looking for plant-based food options without sacrificing look or taste. They also overlap in distributing vegan food products for food service providers or retail operators. Vegadelphia sells at wholesale to delis and markets that traditionally compete with Beyond for sales. Vegadelphia sells to Meson Sandwiches (a/k/a El Meson Restaurants), which is a direct competitor of Dunkin' for both breakfast, sandwiches and coffee. El Meson sells vegetarian menu items with Vegadelphia meat substitutes against which the Dunkin' Beyond Sausage sandwiches directly competed, with El Meson's over three dozen Orlando and Puerto Rico locations competing directly with Dunkin's 50 Orlando locations and 10 locations in Puerto Rico. In addition, Dunkin' products are also procured

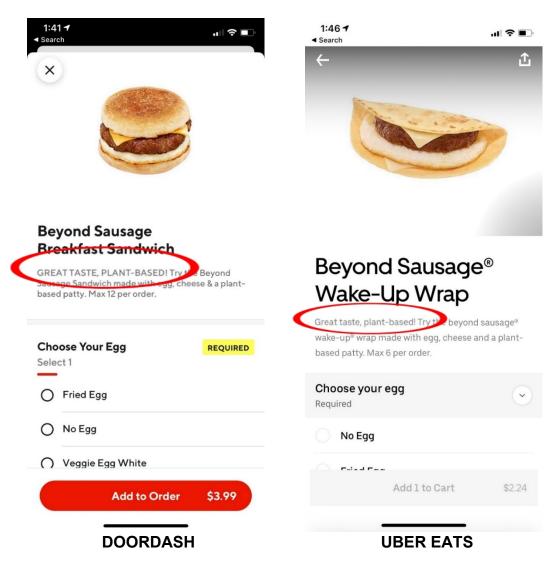
and distributed to its retail locations through a supply chain provider, making it further similar to Vegadelphia's distribution.

- 63. Dunkin' and Beyond's infringement was also intentional and willful, including because Dunkin' and Beyond intended to derive an undue benefit from their coopting of Vegadelphia's established WHERE GREAT TASTE IS PLANT-BASED® Mark, flooded the market with the infringing campaign in willful and reckless disregard for Vegadelphia's preexisting and established trademark rights, and failed to promptly cease all infringement after notice including, on information and belief, by failing to make any announcement to its 9,000 stores or their staff to cease using and remove signage and apparel featuring the infringing mark.
- 64. Further, Vegadelphia's registered WHERE GREAT TASTE IS PLANT-BASED® Mark appeared on the Principal Register at the USPTO and provided at least constructive knowledge of its trademark rights to Dunkin' and Beyond as of 2015, years prior to Dunkin' and Beyond's use of "GREAT TASTE PLANT-BASED."
- 65. Dunkin' and Beyond either (i) failed to do a proper trademark clearance search before their use of "GREAT TASTE PLANT-BASED," which any company of their size would understand is a critical diligence step, or (ii) were specifically aware of Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark which appeared in trademark search results and went ahead with their infringing slogan regardless of Vegadelphia's rights, and on information and belief, Defendants pursued the latter course.
- 66. Prior to the nationwide Dunkin' launch of the Beyond Sausage Sandwich, Beyond claims to have used the slogan "PLANT-BASED GREAT TASTE," which has the same components as the nationwide launch slogan "GREAT TASTE PLANT-BASED."

Beyond admitted to the USPTO that it used "PLANT-BASED GREAT TASTE" as a mark for the first time in March of 2019. Specifically, Beyond represented to the USPTO in a declaration under penalty of perjury that it "believes that [Beyond] is the owner of the trademark," "the mark is in use in commerce" for meat substitutes, vegan and vegetarian meat products, and plant-based meat substitutes, and that for such goods "the mark was first used by [Beyond or its] related company or licensee or predecessor in interest at least as early as 03/00/2019, and first used in commerce at least as early as 03/00/2019, and is now in use in such commerce." Thus, sometime between March 2019 and November 2019, Beyond and Dunkin' reversed the order of the two-part slogan to the "GREAT TASTE PLANT-BASED" version that identically mirrored Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark, and continued at points (for example, Snoop Dogg's verbal use in the noted national commercial) to use the mark in this order. To be clear, the slogan whether or not in flipped order is still an unlawful infringing use as used by Defendants.

- 67. The visual similarity of the parties' hyphenated, stacked word formation in a font style and green color scheme that is nearly identical in word orientation, color, font style, and a sunray background design is beyond coincidence and shows copying-in-fact.
- 68. Shortly after Beyond filed its own dubious U.S. trademark application for the reversed "PLANT-BASED GREAT TASTE" version of the infringing slogan in March 2020, Vegadelphia sent May 2020 cease and desist letters to Dunkin' and Beyond demanding that they cease and desist all use of the phrase (in forward or reverse order) and that Beyond withdraw its trademark application for "PLANT-BASED GREAT TASTE."
 - 69. Yet, following receipt of Vegadelphia's cease and desist letters, Dunkin' and

Beyond continued to capitalize on the slogan recognition developed in the late 2019 and early 2020 flooding of the marketplace. For example, pictures taken at a drive-thru in late August 2020 showed infringing "GREAT TASTE PLANT-BASED" shirts still being worn by employees, and prominent infringing "GREAT TASTE PLANT-BASED" signage on the sidewalk in front of a Dunkin' store to attract customers. In-store infringing shirt usage also continued at least into March 2021. Of particular note, given the exponentially increased importance of food delivery services during the COVID-19 pandemic, Doordash and Uber Eats still led off the Dunkin' menu item with the slogan "GREAT TASTE, PLANT-BASED" as late as at least January 2021.



- 70. On June 12, 2020, the USPTO itself confirmed the likelihood of confusion between the parties' marks when it rejected Beyond's "PLANT-BASED GREAT TASTE" trademark (the earlier reversed-order version of its slogan) in an Office Action based on a likelihood of confusion with Vegadelphia's WHERE GREAT TASTE IS PLANT BASED® Mark for "meat substitute and poultry substitute." In the Office Action, the USPTO cited as the bases for refusal the facts that the two marks create a confusingly similar commercial impression and the goods include identical as well as closely related products. Beyond then filed an abandonment of the application.
- 71. The proof of commercial use of the mark that Beyond gave to the Trademark Office is shown below:



- 72. Likewise, Vegadelphia's consumers and its target market familiar with Vegadelphia's WHERE GREAT TASTE IS PLANT-BASED® Mark are likely to believe that Vegadelphia is the source, sponsor, licensor or affiliate of Dunkin' and Beyond through their use of "GREAT TASTE, PLANT-BASED."
- 73. Further, reverse confusion is also likely as a result of Dunkin' and Beyond having overwhelmed the marketplace. Vegadelphia's prospective customers and members of its target market to first encounter Vegadelphia's marketplace use of WHERE GREAT TASTE IS PLANT-BASED after encountering "GREAT TASTE PLANT-BASED" (including its reverse ordering and other variations of the mark, collectively "GREAT TASTE PLANT-BASED Mark") that Dunkin' and Beyond have flooded into the marketplace were and are likely to confuse Vegadelphia as being associated with Dunkin' and Beyond, with a substantial number of prospective consumers and members of the target market likely to mistakenly conclude that Vegadelphia is either authorized or licensed by these junior users or that Vegadelphia is in fact the junior user and infringing on Dunkin' and Beyond.
- 74. Both Vegadelphia and Defendants also target new consumers to bring into the substitute meat industry with little or no prior familiarity and who are likely to be confused by the parties' respective marks that are nearly identical for identical goods. Dunkin' and Beyond's usage continues to flood the internet and occupy (without limit) two of the top Google search results for WHERE GREAT TASTE IS PLANT-BASED. Even highly-educated consumers are likely to be confused by marks that are nearly identical for identical goods.
 - 75. By infringing with their unauthorized use, Dunkin' and Beyond have harmed

Vegadelphia's valuable goodwill. They have also deprived Vegadelphia of possible licensing revenue and sales opportunities, hindered expansion opportunities, and caused irreparable injury that is difficult to calculate or adequately compensate through monetary damages. Thus, Vegadelphia brings this action for trademark infringement.

COUNT ONE (Federal Trademark Infringement under Section 1114)

- 76. Vegadelphia owns incontestable, valid registered trademark rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, a distinctive mark at the time of the infringement.
- 77. In 2019, Dunkin' and Beyond decided to collaborate on the launch of a cobranded substitute meat breakfast sandwich, ultimately known as the Beyond Sausage Sandwich.
- 78. Together, Dunkin' and Beyond collaborated to create a nationwide advertising campaign to support a nationwide launch of the Beyond Sausage Sandwich at every Dunkin' retail location in the United States.
- 79. Beyond, having decided earlier in 2019 to use the slogan "Plant Based Great Taste", presented "Plant Based Great Taste" to Dunkin' for use in the co-branded Beyond Sausage Sandwich campaign. Together, Dunkin' and Beyond jointly decided to reverse the order of the slogan to "Great Taste Plant-Based", which they then did use as a central component of nationwide marketing efforts.
- 80. Dunkin' and Beyond's co-branded national marketing campaign using the GREAT TASTE PLANT-BASED Mark as the central component included television advertisements, expansive online marketing, in-store signage, in-store Dunkin' TV streaming channel curated content, all consistently and pervasively using the infringing

Mark.

- 81. Dunkin' Brands Inc., with direct input and approval from Beyond including on the infringing mark, took the lead in preparing, distributing, and placing in-store, national TV, and national online promotional content prominently and consistently using the GREAT TASTE PLANT-BASED Mark. Dunkin' Brands Group, Inc. executives and managers directed strategy for the campaign and held ultimate approval authority for Dunkin' in the Beyond partnership and GREAT TASTE PLANT-BASED campaign.
- 82. In addition to supplying alternative meat products for use in Dunkin's Beyond Sausage Sandwiches, Beyond specifically authorized the GREAT TASTE PLANT-BASED national advertising campaign centered around prominent use of the GREAT TASTE PLANT-BASED Mark and the use of its own BEYOND trademarks in the extensive promotion of the Beyond Sausage Sandwich in conjunction with the GREAT TASTE PLANT-BASED Mark, so that use of the GREAT TASTE PLANT-BASED Mark in-store, on TV, and online, would inure to Beyond's economic and reputational benefit. Beyond also contributed substantially to the marketing budget for the nationwide advertising campaign and promoted campaign materials using the GREAT TASTE PLANT-BASED Mark on Beyond's social media and other online promotional channels.
- 83. Dunkin' and Beyond's use of the GREAT TASTE PLANT-BASED Mark " in promotional content bearing both of their trademarks, which they partnered to create and which was distributed in commerce in the marketplace by them individually and together,1

¹See, e.g., Arthrex, Inc. v. W. Coast Med. Res., LLC, NO. 8:15-cv-910-EAK-MAP, 2015 U.S. Dist. LEXIS 194277, *16 (M.D. Fla. Nov. 25, 2015) (pleading direct trademark infringement requires allegation that defendants' commercial use of a mark in commerce is likely to cause confusion).

caused and continues to cause a likelihood of confusion, mistake, and deception with Vegadelphia's WHERE GREAT TASTE IS PLANT BASED® Mark and constitutes an infringing use of the WHERE GREAT TASTE IS PLANT BASED® Mark in violation of 15 U.S.C. § 1114.

- 84. For example, Vegadelphia's WHERE GREAT TASTE IS PLANT BASED® Mark is a strong mark, and the parties' slogans, products, customers, marketing channels, and distribution channels are also identical or nearly identical, creating an extremely high likelihood of confusion between them as to source, sponsorship, or affiliation.
- 85. Dunkin' and Beyond have committed the foregoing acts of infringement with knowledge of Vegadelphia's prior rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, which they each held prior to collaboratively adopting the infringing Great Taste Plant Based slogan, both intentionally and willfully.
- 86. Vegadelphia is or is likely to be damaged by Dunkin' and Beyond's wrongful and unauthorized use of the GREAT TASTE PLANT-BASED Mark in commerce and interstate commerce.
- 87. Dunkin' and Beyond's conduct has caused and is causing immediate and irreparable harm and injury to Vegadelphia, and to its goodwill and reputation, and will continue to both damage Vegadelphia and confuse the public unless enjoined by this court. Vegadelphia has no adequate remedy at law. An award of monetary damages alone cannot fully compensate Vegadelphia for its injuries.
- 88. Vegadelphia is entitled to, among other relief, injunctive relief, an award of actual damages, corrective advertising costs, reasonable licensing fees, a reasonable portion of Defendants' profits made on sales of infringing goods (see, e.g. W.E. Bassett

- Co. v. Revlon, Inc., 435 F.2d 656, 662 (2d Cir. 1970)), and the costs of this action. Enhancement for both damages (up to treble) and profits pursuant to Section 1117(a) of the Lanham Act is also warranted.
- 89. Furthermore, on information and belief, the actions of Dunkin' and Beyond were undertaken willfully, and with the intention of causing confusion, mistake, or deception, and this case qualifies as an exceptional case entitling Vegadelphia to recover enhanced damages and reasonable attorneys' fees, together with prejudgment and post-judgment interest. See 15 U.S.C. §§ 1116, 1117.
- 90. In addition, Dunkin' and Beyond's GREAT TASTE, PLANT-BASED mark is identical with and substantially indistinguishable from Vegadelphia's WHERE **GREAT TASTE** IS **PLANT-BASED** Mark so as to constitute a counterfeit and spurious mark, used willfully and with knowledge of Vegadelphia's senior rights, entitling Vegadelphia to the remedies available against counterfeit marks under Section 1117(b) and (c) of the Lanham Act, including automatic trebling of all profits and damages awarded, automatic award of attorney's fees, prejudgment interest on such amounts (in addition to post-judgment interest), and or statutory damages up to a maximum amount of \$2 million per type of good sold, offered for sale, or distributed.
- 91. Dunkin' and Beyond intentionally individually and collectively pursued that course of conduct, resulting in injury and damage to Vegadelphia. This was a national campaign and company-wide partnership. The Defendant corporations themselves actively and knowingly participated in such conduct and, on information and belief, the infringing GREAT TASTE PLANT-BASED campaign and partnership between Dunkin' and Beyond was condoned, ratified and consented to by the officers, directors, and/or

managers of each of the Defendants.²

COUNT TWO (Federal Trademark Infringement Under Section 1125)

- 92. Vegadelphia owns valid common law trademark rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, a distinctive mark at the time of the infringement, of which it has made substantially exclusive use for more than five continuous years, and in which it enjoys significant goodwill and consumer recognition.
- 93. In 2019, Dunkin' and Beyond decided to collaborate on the launch of a cobranded substitute meat breakfast sandwich, ultimately known as the Beyond Sausage Sandwich.
- 94. Together, Dunkin' and Beyond collaborated to create a nationwide advertising campaign to support a nationwide launch of the Beyond Sausage Sandwich at every Dunkin' retail location in the United States.
- 95. Beyond, having decided earlier in 2019 to use the slogan "Plant Based Great Taste", presented "Plant Based Great Taste" to Dunkin' for use in the co-branded Beyond Sausage Sandwich campaign. Together, Dunkin' and Beyond jointly decided to reverse the order of the slogan to "Great Taste Plant-Based", which they then did use as a central component of nationwide marketing efforts.
- 96. Dunkin' and Beyond's co-branded national marketing campaign using the GREAT TASTE PLANT-BASED Mark as the central component included television advertisements, expansive online marketing, in-store signage, in-store Dunkin' TV

Cir. 1994).

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² In addition to the primary infringing party(s), any party who "directs, controls, ratifies, participates in, or is the moving force behind the infringing activity, is personally liable for such infringement." *Babbit Elecs., Inc. v. Dynascan Corp.*, 38 F.3d 1161, 1184 (11th

streaming channel curated content, all consistently and pervasively using the infringing Mark.

- 97. Dunkin' Brands Inc., with direct input and approval from Beyond, took the lead in preparing, distributing, and placing in-store, national TV, and national online promotional content prominently and consistently using the GREAT TASTE PLANT-BASED Mark. Dunkin' Brands Group, Inc. executives and managers directed strategy for the campaign and held ultimate approval authority for Dunkin' in the Beyond partnership and GREAT TASTE PLANT-BASED campaign.
- 98. In addition to supplying alternative meat products for use in Dunkin's Beyond Sausage Sandwiches, Beyond specifically authorized the GREAT TASTE PLANT-BASED national advertising campaign centered around prominent use of the GREAT TASTE PLANT-BASED Mark and the use of its own BEYOND trademarks in the extensive promotion of the Beyond Sausage Sandwich in conjunction with the GREAT TASTE PLANT-BASED Mark, so that use of the GREAT TASTE PLANT-BASED Mark in-store, on TV, and online, would inure to Beyond's economic and reputational benefit. Beyond also contributed substantially to the marketing budget for the nationwide advertising campaign and promoted campaign materials using the GREAT TASTE PLANT-BASED Mark on Beyond's social media and other online promotional channels.
- 99. Dunkin' and Beyond's prominent use of the GREAT TASTE PLANT-BASED Mark in promotional content bearing both of their trademarks, which they partnered to create and which was distributed in the marketplace by them individually and together, violates 15 U.S.C. § 1125(a) because it misrepresents that, and creates a likelihood of confusion as to whether, Vegadelphia is the source, sponsor of, or an affiliate of Dunkin'

and Beyond's co-branded goods.

- 100. For example, Vegadelphia's WHERE GREAT TASTE IS PLANT BASED® Mark is a strong mark, and the parties' slogans, products, customers, marketing channels, and distribution channels are also identical or nearly identical, creating an extremely high likelihood of confusion between them as to source, sponsorship, or affiliation.
- 101. Dunkin' and Beyond have committed the foregoing acts of infringement with knowledge of Vegadelphia's prior rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, which they each held prior to collaboratively adopting the infringing Great Taste Plant Based slogan, both intentionally and willfully.
- 102. Vegadelphia as the senior user properly insists that its goodwill and reputation should not be imperiled by the acts of another over which Vegadelphia has no control.
- 103. Vegadelphia's goodwill is of substantial value, and Vegadelphia is suffering and will continue to suffer irreparable harm if Dunkin' and Beyond's unfair competition as to its use of the GREAT TASTE PLANT-BASED Mark is allowed to continue.
- 104. Defendants' misconduct will continue unless enjoined by this Court. An award of monetary damages alone cannot fully compensate Vegadelphia for its injuries. Vegadelphia lacks an adequate remedy at law.
- 105. Vegadelphia is entitled to, among other relief, injunctive relief, an award of actual damages, corrective advertising costs, reasonable licensing fees, a reasonable portion of Dunkin' and Beyond's profits made on sales of infringing goods, and the costs of this action. Enhancement pursuant to Section 1117(a) of the Lanham Act is also warranted for both damages (up to treble) and profits.

- 106. Furthermore, on information and belief, the actions of Dunkin' and Beyond were undertaken willfully, designed to trade upon the consumer goodwill enjoyed by Vegadelphia, and with the intention of causing confusion, mistake, or deception, making this an exceptional case entitling Vegadelphia to recover additional enhanced damages and reasonable attorneys' fees, together with prejudgment and post-judgment interest. See 15 U.S.C. §§ 1116, 1117.
- 107. Dunkin' and Beyond intentionally individually and collectively pursued that course of conduct, resulting in injury and damage to Vegadelphia. This was a national campaign and company-wide partnership. The Defendant corporations themselves actively and knowingly participated in such conduct and, on information and belief, the infringing GREAT TASTE PLANT-BASED campaign and partnership between Dunkin' and Beyond was condoned, ratified and consented to by the officers, directors, and/or managers of each of the Defendants.

COUNT THREE (State Statutory Trademark Infringement)

- 108. Vegadelphia owns valid trademark rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, a distinctive mark at the time of the infringement, of which it has made substantially exclusive use for more than five continuous years, and in which it enjoys significant goodwill and consumer recognition, including in the state of Florida.
- 109. In 2019, Dunkin' and Beyond decided to collaborate on the launch of a cobranded substitute meat breakfast sandwich, ultimately known as the Beyond Sausage Sandwich.
- 110. Together, Dunkin' and Beyond collaborated to create a nationwide advertising campaign to support a nationwide launch of the Beyond Sausage Sandwich

at every Dunkin' retail location in the United States, including in Florida.

- 111. Beyond, having decided earlier in 2019 to use the slogan "Plant Based Great Taste", presented "Plant Based Great Taste" to Dunkin' for use in the co-branded Beyond Sausage Sandwich campaign. Together, Dunkin' and Beyond jointly decided to reverse the order of the slogan to "Great Taste Plant-Based", which they then did use as a central component of nationwide marketing efforts.
- 112. Dunkin' and Beyond's co-branded national marketing campaign using the GREAT TASTE PLANT-BASED Mark as the central component included television advertisements, expansive online marketing, in-store signage, in-store Dunkin' TV streaming channel curated content, all consistently and pervasively using the infringing Mark.
- 113. Dunkin' Brands Inc., with direct input and required approval from Beyond, took the lead in preparing, distributing, and placing in-store, national TV, and national online promotional content prominently and consistently using the GREAT TASTE PLANT-BASED Mark. Dunkin' Brands Group, Inc. executives and managers directed strategy for the campaign and held ultimate approval authority for Dunkin' in the Beyond partnership and GREAT TASTE PLANT-BASED campaign.
- 114. In addition to supplying alternative meat products for use in Dunkin's Beyond Sausage Sandwiches, Beyond specifically authorized the GREAT TASTE PLANT-BASED national advertising campaign centered around prominent use of the GREAT TASTE PLANT-BASED Mark and the use of its own BEYOND trademarks in the extensive promotion of the Beyond Sausage Sandwich in conjunction with the GREAT TASTE PLANT-BASED Mark, so that use of the GREAT TASTE PLANT-BASED Mark

in-store, on TV, and online, would inure to Beyond's economic and reputational benefit. Beyond also contributed substantially to the marketing budget for the nationwide advertising campaign and promoted campaign materials using the GREAT TASTE PLANT-BASED Mark on Beyond's social media and other online promotional channels.

- 115. Dunkin' and Beyond's use of GREAT TASTE PLANT-BASED in promotional content bearing both of their trademarks, which they partnered to create and which was distributed in the marketplace by them individually and together, to advertise, market, and sell meat substitute goods constitute trademark infringement in violation of state law, including the statutory laws of the State of Florida.
- 116. By these actions, Dunkin' and Beyond have engaged in deceptive trade practices in violation of state law, including Fla. Stat. § 501.201, et seq., and, as a result, Vegadelphia has suffered and will continue to suffer damage to its business, reputation, and goodwill.
- 117. As a direct and proximate result of Dunkin' and Beyond's willful and intentional actions, Vegadelphia has suffered damages in an amount to be determined at trial and, unless Defendants are restrained, Vegadelphia will continue to suffer irreparable damage, entitling Vegadelphia to injunctive relief.
- 118. Vegadelphia is entitled to, among other relief, injunctive relief, an award of actual damages, corrective advertising costs, reasonable licensing fees, a reasonable portion of Defendants' profits made on sales of infringing goods, and the costs of this action.
- 119. The actions of Dunkin' and Beyond described above were and continue to be willful, wanton and in reckless disregard of the rights of Vegadelphia, and in bad faith.

Vegadelphia is entitled to recover the costs of this action and attorneys' fees.

120. Dunkin' and Beyond intentionally individually and collectively pursued that course of conduct, resulting in injury and damage to Vegadelphia. This was a national campaign and company-wide partnership. The Defendant corporations themselves actively and knowingly participated in such conduct and, on information and belief, the infringing GREAT TASTE PLANT-BASED campaign and partnership between Dunkin' and Beyond was condoned, ratified and consented to by the officers, directors, and/or managers of each of the Defendants.

COUNT FOUR (Common Law Trademark Infringement)

- 121. Vegadelphia owns valid trademark rights in the WHERE GREAT TASTE IS PLANT BASED® Mark, a distinctive mark at the time of the infringement, of which it has made substantially exclusive use for more than five continuous years, and in which it enjoys significant goodwill and consumer recognition.
- 122. In 2019, Dunkin' and Beyond decided to collaborate on the launch of a cobranded substitute meat breakfast sandwich, ultimately known as the Beyond Sausage Sandwich.
- 123. Together, Dunkin' and Beyond collaborated to create a nationwide advertising campaign to support a nationwide launch of the Beyond Sausage Sandwich at every Dunkin' retail location in the United States.
- 124. Beyond, having decided earlier in 2019 to use the slogan "Plant Based Great Taste", presented "Plant Based Great Taste" to Dunkin' for use in the co-branded Beyond Sausage Sandwich campaign. Together, Dunkin' and Beyond jointly decided to reverse the order of the slogan to "Great Taste Plant-Based", which they then did use as

a central component of nationwide marketing efforts.

- 125. Dunkin' and Beyond's co-branded national marketing campaign using the GREAT TASTE PLANT-BASED Mark as the central component included television advertisements, expansive online marketing, in-store signage, in-store Dunkin' TV streaming channel curated content, all consistently and pervasively using the infringing Mark.
- 126. Dunkin' Brands Inc., with direct input and approval from Beyond, took the lead in preparing, distributing, and placing in-store, national TV, and national online promotional content prominently and consistently using the GREAT TASTE PLANT-BASED Mark. Dunkin' Brands Group, Inc. executives and managers directed strategy for the campaign and held ultimate approval authority for Dunkin' in the Beyond partnership and GREAT TASTE PLANT-BASED campaign.
- 127. In addition to supplying alternative meat products for use in Dunkin's Beyond Sausage Sandwiches, Beyond specifically authorized the GREAT TASTE PLANT-BASED national advertising campaign centered around prominent use of the GREAT TASTE PLANT-BASED Mark and the use of its own BEYOND trademarks in the extensive promotion of the Beyond Sausage Sandwich in conjunction with the GREAT TASTE PLANT-BASED Mark, so that use of the Great Taste Plant-Based slogan in-store, on TV, and online, would inure to Beyond's economic and reputational benefit. Beyond also contributed substantially to the marketing budget for the nationwide advertising campaign and promoted campaign materials using the GREAT TASTE PLANT-BASED Mark on Beyond's social media and other online promotional channels.
 - 128. Dunkin' and Beyond's prominent use of the GREAT TASTE PLANT-BASED

Mark in promotional content bearing both of their trademarks, which they partnered to create and which was distributed in the marketplace by them individually and together, to advertise, market, and sell meat substitute goods constitute common law trademark infringement that is likely to cause or has already caused consumer confusion.

- 129. As a result of Dunkin' and Beyond's misconduct, Vegadelphia has suffered and will continue to suffer damage to its business, reputation, and goodwill.
- 130. As a direct and proximate result of Dunkin' and Beyond's willful and intentional actions, Vegadelphia has suffered damages in an amount to be determined at trial and, unless Dunkin' and Beyond are restrained, Vegadelphia will continue to suffer irreparable damage, thus entitling Vegadelphia to injunctive relief.
- 131. Vegadelphia is entitled to, among other relief, injunctive relief, an award of actual damages, corrective advertising costs, reasonable licensing fees, a reasonable portion of Dunkin' and Beyond's profits made on sales of infringing goods, and the costs of this action.
- 132. Vegadelphia is entitled to recover the costs of this action and attorneys' fees and is further entitled to recover punitive damages under, *inter alia*, Fla. Stat. § 768.72(2)(a). The actions of Dunkin' and Beyond described above were and continue to be willful, wanton and in reckless disregard of the rights of Vegadelphia, and in bad faith. Dunkin' and Beyond's infringing conduct alleged herein was taken with actual knowledge of its wrongfulness and the high probability that injury or damage to Vegadelphia would result. The infringing conduct was also gross negligence in that Dunkin' and Beyond's conduct was so reckless that it constitutes a conscious disregard or indifference to the rights of Vegadelphia.

133. Dunkin' and Beyond intentionally individually and collectively pursued that course of conduct, resulting in injury and damage to Vegadelphia. This was a national campaign and company-wide partnership. The Defendant corporations themselves actively and knowingly participated in such conduct and, on information and belief, the infringing GREAT TASTE PLANT-BASED campaign and partnership between Dunkin' and Beyond was condoned, ratified and consented to by the officers, directors, and/or managers of each of the Defendants.

COUNT FIVE (Contributory Trademark Infringement)

- 134. For each federal and state law of infringement, Dunkin' and Beyond are also contributorily and indirectly liable for trademark infringement, in addition to their direct liability.
- 135. This contributory infringement includes, on information and belief, Dunkin' and Beyond contributing to infringement by Dunkin' franchisees by the following acts:
- a. Dunkin' put together uniform at-store window signage, drive-thru signage, TV materials to display on the TVs behind the sales counter, employee t-shirts, Dunkin' in-store radio curated content, and online training for store and franchise staff, all consistent with Defendants' national advertising campaigns and each of which promotion-related materials prominently featured the GREAT TASTE PLANT-BASED Mark (as shown in the examples of pictures above), in order to generate the sales of Beyond Sausage sandwiches at franchised locations, to the benefit of both Dunkin' and Beyond together and individually. Beyond approved this in-store campaign material in advance of its use;
 - b. Dunkin' directed, with Beyond's authorization and approval,

franchisees to engage in the all-staff training and display the at-store materials they had distributed to each franchisee, over whom Dunkin' had control and the contractual right to terminate franchises for non-compliance with marketing and promotion requirements:

- c. Beyond provided creative and direct input into the national campaign, on information and belief initially providing the GREAT TASTE PLANT-BASED Mark to Dunkin' for use in connection with the collaboration in order to make the sandwiches a success at the individual Dunkin' stores, including franchisee locations; Beyond ran promotions on its own social media accounts to drive those Dunkin' sales, and contributed creative input for the specific ads and promotional materials, along with financial assistance for the Dunkin'-wide campaign, promotion and sales of the Beyond Sausage sandwiches under the GREAT TASTE PLANT-BASED Mark.
- by Dunkin' franchisees, or other third parties participating in the "GREAT-TASTE PLANT-BASED" Mark campaign and usage, rather than Dunkin' and Beyond directly, Dunkin' and Beyond had knowledge of Dunkin' franchisees' actions described above and specifically, without limitation, franchisees' use and the other third-party uses of the GREAT TASTE PLANT-BASED Mark in commerce to advertise, market, and sell Beyond Sausage meat substitute goods; and Defendants' knowledge of and participation therein, constitute contributory infringement that is likely to cause or has already caused consumer confusion.
- 137. Dunkin' and Beyond also intentionally induced these other participants in the infringement, including Dunkin' franchisees, to infringe and use the GREAT TASTE PLANT-BASED Mark.

- and practical control over franchisees' actions and third parties that lead to sales of substitute meat products by franchisees, including the franchisees' federal and state law trademark violations alleged above using the GREAT TASTE PLANT-BASED Mark, for example by Beyond's supply of its products for use in the Beyond Sausage Sandwich and authorization of the campaign materials which included both use of its marks and the infringing slogan, and by Dunkin's ability to terminate franchisees for non-compliance with the infringing marketing.
- 139. Dunkin' and Beyond did not prevent franchisees' federal and state law trademark violations, but instead encouraged those actions by providing and requiring use of infringing materials bearing the GREAT TASTE PLANT-BASED Mark and refusing to take simple take-down and recall measures to prevent franchisees' federal and state law trademark violations with respect to the GREAT TASTE PLANT-BASED Mark.
- 140. In addition, while Dunkin' and Beyond had the ability and power to take simple measures to prevent franchisees' federal and state law trademark violations alleged above, they chose not to do so. For example, on information and belief, Dunkin' and Beyond did not advise anybody at direct-owned or franchised stores to cease use of the GREAT TASTE PLANT-BASED shirts or that there was an ongoing trademark dispute, which were instead permitted for continued use indefinitely as work uniforms, similarly did not advise the delivery apps upon whom they so relied, did not advise regarding at-store signage, did not remove or take steps to remove the social media posts or YouTube videos that continued to drive customer traffic, did not advise others making similar use to remove their online and social media posts, did not take steps to cease

search-engine placement based upon the infringing mark usage, all of which not only continued the infringement but had as its natural effect the encouragement and direction of ongoing infringement by third parties directly in connection with sales and interest-generation in Dunkin's Beyond Sausage sandwiches. The natural and known effect of Dunkin' and Beyond's failure to so advise or otherwise act to bring to a conclusion the infringement stemming from their mass flooding of the U.S. marketplace with the GREAT TASTE PLANT-BASED campaign was that the infringement continued in substantial degree long after the height of the full campaign's marketing blitz and continues to this day.

- 141. As a result of Dunkin' and Beyond's misconduct, Vegadelphia has suffered and will continue to suffer damage to its business, reputation, and goodwill.
- 142. As a direct and proximate result of Dunkin' and Beyond's willful and intentional actions, Vegadelphia has suffered damages in an amount to be determined at trial and, unless Dunkin' and Beyond are restrained, Vegadelphia will continue to suffer irreparable damage, thus entitling Vegadelphia to injunctive relief.
- 143. Vegadelphia is entitled to, among other relief, injunctive relief, an award of actual damages, corrective advertising costs, reasonable licensing fees, a reasonable portion of Dunkin' and Beyond's profits made on sales of infringing goods, and the costs of this action.
- 144. The actions of Dunkin' and Beyond described above were and continue to be willful, wanton and in reckless disregard of the rights of Vegadelphia, and in bad faith. Therefore, Vegadelphia is entitled to recover the costs of this action and attorneys' fees and is further entitled to recover punitive damages.

145. Dunkin' and Beyond intentionally individually and collectively pursued that course of conduct, resulting in injury and damage to Vegadelphia. This was a national campaign and company-wide partnership. The Defendant corporations themselves actively and knowingly participated in such conduct and, on information and belief, the infringing GREAT TASTE, PLANT-BASED campaign and partnership between Dunkin' and Beyond was condoned, ratified and consented to by the officers, directors, and/or managers of each of the Defendants.

PRAYER FOR RELIEF

WHEREFORE, Vegadelphia respectfully prays for judgment, as follows:

- 1. That Vegadelphia be granted preliminary and permanent injunctive relief, including under 15 U.S.C. § 1051 *et seq.* and Fla. Stat. § 501.201, *et seq.*; specifically, that Defendants and all of their respective officers, agents, servants, representatives, employees, attorneys, and all other persons acting in concert with them be enjoined from:
 - a. Using the WHERE GREAT TASTE IS PLANT BASED® Mark, "GREAT TASTE PLANT-BASED" (including in reverse order), or any mark confusingly similar to the WHERE GREAT TASTE IS PLANT BASED® Mark, in connection with the marketing, promotion, advertising, sale, or distribution of any meat substitute product;
 - b. Encouraging or assisting others to use the WHERE GREAT TASTE IS PLANT BASED® Mark, "GREAT TASTE PLANT-BASED" (including in reverse order), or any mark confusingly similar to the WHERE GREAT TASTE IS PLANT BASED® Mark, in connection with the marketing, promotion, advertising, sale, or distribution of any meat substitute product;

- c. Making or inducing others to make any false, misleading or deceptive statement of fact, or representation of fact in connection with the promotion, advertisement, packaging, display, sale, offering for sale, manufacture, production, circulation or distribution of meat substitute products.
- 2. That Defendants file, within ten (10) days from entry of an injunction, a declaration with this Court signed under penalty of perjury certifying the manner in which Defendants have complied with the terms of the injunction;
- 3. That Defendants be adjudged to have jointly and severally violated 15 U.S.C. § 1114 by infringing Vegadelphia's trademark rights;
- 4. That Defendants be adjudged to have jointly and severally violated 15 U.S.C. § 1125(a) by infringing Vegadelphia's trademark rights;
- 5. That Defendants be adjudged to have jointly and severally unlawfully infringed Vegadelphia's trademark rights under state law, including the laws of the State of Florida, Fla. Stat. § 501.201, et seq.;
- 6. That Defendants be adjudged to have jointly and severally unlawfully infringed Vegadelphia's common law trademark rights;
- 7. That Defendants be adjudged to have jointly and severally contributorily infringed Vegadelphia's trademark rights;
- 8. That Vegadelphia be awarded damages pursuant to 15 U.S.C. § 1117(a), sufficient to compensate it for the damage caused jointly and severally by Defendants' misconduct, including for its willfulness;
- 9. That Vegadelphia be awarded statutory damages up to \$2 million per counterfeit mark per type of good, or actual damages and a reasonable portion of

Defendants' infringing profits to be automatically trebled, pursuant to 15 U.S.C. § 1117(b) and (c);

- 10. That Vegadelphia be awarded a reasonable portion of Defendants' profits derived by reason of said acts;
- 11. That Vegadelphia be awarded corrective advertising costs in an amount to be proven at trial;
- 12. That such damages and profits be enhanced and awarded to Vegadelphia and that it be awarded its costs, attorneys' fees and expenses in this suit under 15 U.S.C. § 1117, as a result of Defendants' willful, intentional, and deliberate acts in violation of the Lanham Act, and also for its infringement by use of a counterfeit mark;
- 13. That Vegadelphia be awarded damages in an amount sufficient to compensate it for the damage caused jointly and severally by Defendants' infringement, including under Fla. Stat. § 501.201, et seq. and common law;
- 14. That Vegadelphia be awarded punitive damages under state law, including inter alia, Fla. Stat. § 768.72(2)(a);
- 15. That Vegadelphia be granted prejudgment and post-judgment interest under federal and state law;
- 16. That Vegadelphia be granted costs associated with the prosecution of this action; and
- 17. That all monetary awards be adjudged joint and several as to Beyond and Dunkin'.
- 18. That Vegadelphia be granted such further relief as the Court may deem just and proper.

DEMAND FOR JURY TRIAL

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Vegadelphia respectfully requests a trial by jury of all issues properly triable by jury.

Dated: May 17, 2022 /s/ James A. Washburn

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PROOF OF SERVICE

I, Jodi L. Thomas, declare:

I am a citizen of the United States and employed in San Diego County, CA. I am over the age of 18 and not a party to the within action; my business address is 11682 El Camino Real, Suite 400, San Diego, CA 92130-2092.

On **May 17, 2022**, I served the following document(s) described as:

TRADEMARK INFRINGEMENT FIRST AMENDED COMPLAINT FOR INJUNCTIVE AND OTHER RELIEF

BY MAIL: As follows: I am readily familiar with the firm's practice of collection and processing correspondence for mailing. Under that practice it would be deposited with U.S. postal service on that same day with postage thereon fully prepaid at San Diego, CA, in the ordinary course of business. I am aware that on motion of the party served, service is presumed invalid if postage cancellation date or postage meter date is more than one day after date of deposit for mailing in affidavit.

Dunkin Brands Group, Inc. c/o Corporation Service Company as Registered Agent 84 State Street Boston, MA 02109

Dunkin Brands, Inc. c/o Corporation Service Company as Registered Agent 1201 Hays St Tallahassee, FL 32301-2699

Beyond Meat, Inc. c/o United Corporate Services, Inc. as Registered Agent 874 Walker Rd., Ste. C Dover. DE 19904

I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

Executed on May 17, 2022, at San Diego, CA.

EXHIBIT A



WHERE GREAT TASTE IS PLANT-BASED

Reg. No. 4,698,499 SONATE CORPORATION (PENNSYLVANIA CORPORATION)

Registered Mar. 10, 2015 PHILADELPHIA, PA 19147

Int. Cls.: 29 and 35 FOR: SEAFOOD SUBSTITUTE; MEAT SUBSTITUTE AND POULTRY SUBSTITUTE, IN

CLASS 29 (U.S. CL. 46).

TRADEMARK FIRST USE 3-14-2014; IN COMMERCE 3-14-2014.

SERVICE MARK FOR: RETAIL STORE SERVICES FEATURING FOODS; WHOLESALE DISTRIBUTORSHIPS

FEATURING FOODS, IN CLASS 35 (U.S. CLS. 100, 101 AND 102).

PRINCIPAL REGISTER
FIRST USE 8-1-2013; IN COMMERCE 8-1-2013.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PAR-

TICULAR FONT, STYLE, SIZE, OR COLOR.

SER. NO. 86-235,017, FILED 3-28-2014.

CHRISTINA RIEPEL, EXAMINING ATTORNEY



Director of the United States
Patent and Trademark Office

EXHIBIT B



United States Patent and Trademark Office

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Trademarks > Trademark Electronic Search System (TESS)

TESS was last updated on Thu Apr 28 03:47:22 EDT 2022

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Record 1 out of 1

TSDR

ASSIGN Status

TTAB Status

(Use the "Back" button of the Internet Browser to return to

TESS)

WHERE GREAT TASTE IS PLANT-BASED

Word Mark WHERE GREAT TASTE IS PLANT-BASED

Goods and IC 029. US 046. G & S: [seafood substitute;] meat substitute and poultry substitute. FIRST USE: 20140314.

Services FIRST USE IN COMMERCE: 20140314

> (CANCELLED) IC 035. US 100 101 102. G & S: [retail store services featuring foods; wholesale distributorships featuring foods]. FIRST USE: 20130801. FIRST USE IN COMMERCE: 20130801

Standard Characters Claimed

Mark Drawing Code

(4) STANDARD CHARACTER MARK

Serial Number

86235017

Filing Date

March 28, 2014

Current Basis

1A

Original Filing

1A

Basis Published for

Opposition

December 23, 2014

Change In Registration

CHANGE IN REGISTRATION HAS OCCURRED

Registration Number

4698499

Registration

Date

March 10, 2015

Owner

(REGISTRANT) Sonate Corporation CORPORATION PENNSYLVANIA 939 N. Leithgow Street Philadelphia

PENNSYLVANIA 19123

Attorney of Record

David B. Sunshine

Type of Mark

TRADEMARK. SERVICE MARK

Register **Affidavit Text** **PRINCIPAL**

SECT 15. PARTIAL SECT 8 (6-YR).

4/28/22, 5:51 AM Case 1:23-cv-10690-IT Documentarile ectroliid selar 05 1/3 Tess Page 57 of 57

Live/Dead Indicator

LIVE

